



Evaluating and Selecting a Cannabis CPA Firm

We have developed a Scorecard to help you evaluate and select a Cannabis CPA Firm. Please answer the following questions:

- How many cannabis clients does the firm currently serve?
 Answer 0 1-5 6-10 11-20 21-50 >50
- How many cannabis organizational structurings has the firm participated in?
 Answer 0 | 1-2 | 3-5 | 6-10 | 11-15 | > 16 |
- How many clients does the firm work with that use your inventory tracking software?
 i.e. BioTrack, MJ Freeway, Metrc, Leaf Logic
 Answer 0 | 1 | 2-3 | 4-5 | 5-6 | >7 |
- Does the firm have a standard chart of accounts for your cannabis business that are being used by other cannabis operators?
 Answer No | | | | | Yes |
- Does the firm have a standard process to determine inventoriable costs and non-inventoriable costs according to IRS 280E? If so, can they explain it?
 Answer No | | | | | Yes |
- Can the firm answer, in detail, specific question about your inventory? For example:
 - What are the key units of measure? i.e. plant count, yield, stock solutions, and finished goods
 - How do these items get valued?
 Answer 0 | 1 | 2 | 3 | 4 | 5 |
- How many IRS and/or State Audits has the firm handled related to IRS 280E?
 Answer 0 | 1-5 | 6-10 | 11-15 | 16-20 | >20 |
- Has the firm worked with State Regulators in the cannabis industry?
 Answer No | | | | | Yes |

Other CPA Firm

Total answers each column							
Points	0	1	2	3	4	5	
Total Points							

Bridge West

Total answers each column						8	
Points	0	1	2	3	4	5	
Total Points	0	0	0	0	0	40	40