

Accounting, Tax and Advisory Services for Hemp Cultivators, Processors and CBD Industries

Bridge West LLC is one of the first accounting firms in the world to focus solely on hemp and CBD companies. **Jim Marty, CEO**, founded Bridge West after working with small businesses for more than 30 years in his public accounting practice. Jim is a nationally recognized speaker on cannabis tax, accounting, and banking issues, and he has been featured on Fox Business News, CNBC, and numerous other print and radio media outlets. **Cory Parnell, COO**, provides consulting services in the areas of inventory costing for tax and accounting, entity structure, and other complex areas.

The revival of the hemp industry and the rapidly surging demand for CBD products throughout the United States had drawn the attention of a diverse group of investors, entrepreneurs, and policymakers. Many new entrants to the hemp and CBD industry have little or no history to work from. That is where Bridge West's cannabis team can help your hemp or CBD organization. Bridge West has significant experience working with hemp cultivators (outdoor and indoor), and processors (proprietary products or white label services), distributors, and CBD retailers e-commerce. Through our in-depth knowledge of the hemp and CBD industry we can assist with business issues from tax and accounting, to banking and insurance.

Because of our extensive experience working with hemp cultivators, processors, distributors, CBD retailers, and e-commerce organizations, we will lead you through the challenging accounting and business issues. We have a standard chart of accounts, methods of accounting for inventory, and other general needs. We can also work with your organization's management team to develop Key Performance Indicators to meet your goals. We can help make sure you're not paying too much in sales and use tax related to the purchase of equipment or certain supplies. Our team has the expertise and resources to meet your industry specific needs.



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Bridge West LLC™

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Our Accounting, Tax and Advisory Services for Hemp Cultivators, Processors and CBD Industries Include:

ACCOUNTING SYSTEMS

From preparing your books to implementing internal controls, we can help manage — and protect — cash-intensive businesses.

- Outsourced controllership and bookkeeping
- Cash management
- Internal controls
- Inventory costing method for all operators
- Assist in federal and state reporting requirements
- Maintain fixed asset schedule

AUDITING AND ASSURANCE

Investors and regulatory agencies often require financial statements in conformity with U.S. generally accepted accounting principles (GAAP) or International Financial Reporting Standards (IFRS)

- Audited financial statements
- Reviewed financial statements
- Compiled financial statements
- Preparation of financial statements
- Agreed-upon procedures

TAX

We assist in cannabis business compliance with federal and state regulations.

- Entity selection
- Individual and business tax returns (federal and state)
- State and local sales and use tax consulting
- IRS and state audit representation

ADVISORY SERVICES

We provide a wide range of advisory services from minimizing the effects of taxes to point-of-sale strategies.

- Cash controls and processing procedures
- Accounting software implementation, including enterprise resource planning systems (ERP)
- Inventory cost in accordance with GAAP or IFRS
- Mergers and Acquisitions Due Diligence
- Business Valuations for financial reporting, IRS Code Sec. 409A valuations, mergers and acquisitions
- Business Process Improvement

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